

WALKER JOICE RECRUITMENT

French Speaking Business Development Manager South East/France

£30,000 - £40,000 basic + OTE + Car

A very exciting opportunity has arisen within a reputable firm for a business development manager with a good understanding of the UK mortgage market. This position involves developing and maintaining professional relationships with mortgage brokers and providing advice on overseas mortgage products. This position is predominately based in the South East but from time to time the successful candidate will be required to visit other locations within Europe. Excellent progression opportunities available both within the UK and overseas depending on the direction you wish to take your career in. In order to be considered, suitable candidates must possess solid experience within the mortgage industry and a good understanding of French.

Mortgage Underwriters Glasgow, Manchester, South Coast £30,000 basic + benefits

An exciting opportunity has arisen, which is newly created due to increased business demand for a competent and experienced mortgage underwriter. The role is based with a reputable mortgage lender, well known for their innovative product range and requires an individual with good business acumen, excellent customer service skills, a mature nature and previous underwriting experience. Excellent progression opportunities are available to the successful candidates in addition to a high basic salary.

Specialist Mortgage Consultant Henley - On - Thames Basic up to £30,000 + Uncapped OTE

An exciting opportunity has arisen for an individual with solid experience in the provision of mortgage advice, to join a dynamic firm based in prestigious offices in Oxfordshire. This is a newly created position due to the success of the organisation and the future for the successful candidate holds excellent progression opportunities. The role would suit an individual who wants to work for a firm where hard work is recognised and rewarded, within a personable working environment. All leads are provided, so no cold calling will be required.

Tired of being TIED??? – Financial Consultant X 2 London £25,000 Basic + OTE + benefits

This is an ideal opportunity for an individual who has been providing advice for a bank, building society as a Tied adviser or mortgage adviser looking for a new opportunity with no product limitations or unsociable hours within an independent environment where a continuous stream of warm leads are provided to consultants. To be considered for this role, you will be driven, hungry to succeed, at least fully FPC qualified and possess a good track record within a financial services sales environment. Excellent progression opportunities and earning potential exists for successful applicants.

Paraplanner Surrey Basic £25-30,000 + Benefits

An opportunity to work in a unique environment, in modern offices as part of a highly focused but personable team. You will be supporting advisers specialising in investments and pensions. Duties will include product and performance research, report writing, suitability letters and client liaison. If you possess excellent verbal and written communication, and are looking to develop your career in a technical capacity, with FPC and some experience of working within an IFA this could be the perfect opportunity to progress your career. Good salary plus discretionary bonus and a non-contributory pension.

IFA X 4 North London Salary OTE £80-100,000

Working for this established IFA this is an ideal opportunity for an experienced advisor to take their career to the next level. The 4 advisors in place generated £1.5million in business last year and you will be working alongside one of the top producers in the country. This company encourages personal development and will give you the opportunity to flourish in an environment, which is conducive to a productive atmosphere. You will be provided with leads although these are not to be relied on for all of your business. Splits and commissions to be negotiated, although top producers can earn up to 75%.

Regional Recruitment Specialist Docklands Basic £40,000 + Benefits

Due to a restructure of the recruitment department of this award winning IFA, we have a vacancy for a senior specialist to join the team. You will be identifying new opportunities and developing strategies on how to attract new recruits to the company. You will be creative and innovative with the ability to build relationships with intermediaries to promote the company's opportunities and meeting expansion targets. You will have a demonstrable track record of success preferably within financial services, in particular for recruiting IFAs. You will need a complete understanding of the industry with the FPC certificate a distinct advantage. This role may suit a sales manager or experienced recruiter.

Mortgage Advisers (Immediate Start) London

Basic salary or Self Employed option OTE year one £60,000

Working for an IFA established for over 25 years based in the City your role will be to develop leads provided from over 500,000 members of staff in the city banks. The company you will be working for is heavily involved in the employee benefits market and as such have developed an excellent relationship for you to build upon. You will be fully qualified to sell mortgages and will have been doing so for at least 1-2 years with a holistic view of the market. This represents a first class opportunity and has resulted from major lead provision and expansion and as such immediate starters are required.

Adjudicators London £24,000 + Unrivalled Benefits

We are looking for candidates with either a legal or financial services related degree to join the largest financial services organisation of its kind. We have vacancies for various degrees of specialisation including insurance, banking and endowments. Your role will be to impartially adjudicate your own ongoing case load of financial disputes. This is a position of huge responsibility as your decisions have an effect on peoples lives on a daily basis. You will have the opportunity to progress your career being supported through industry recognised qualifications. You will receive a competitive basic salary and an unrivalled benefits package, which makes this an exciting opportunity for recent graduates or experienced professional.

Home Based Broker Consultant Norwich/East Anglia Salary to £37,000

This represents an excellent opportunity to work autonomously for one of the largest companies in the UK, they are a high profile product provider. Your remit will be to nurture existing and new clients, based from home with full company support. Successful candidates will be proactive, intelligent, have good diary management skills and possess a good knowledge of the geographical area. Solid experience within the financial services market is essential as you will be looking to develop your career. Superb benefits package and training.

Senior Broker Consultant Hertfordshire £60,000 - £80,000 + Benefits

This is an enviable role working for this established product provider within a well-established area, already over target. In order to be considered candidates will possess strong pensions biased relationship development experience coupled with the ability to communicate at the highest level. You will obviously worked within this capacity before and looking forward to your next challenge. High benefits package will accompany the role.

IFA / Bancassurance Birmingham Basic Salary £30,000, OTE £60,000 (uncapped) + Excellent Benefits + Car

Our client was voted one of the Top 50 Companies to work for by the Financial Times and awarded the Best Independent Financial Advisers at the Consumer Finance Awards 2000 and the national Training Award. This is a home-based opportunity working from an existing customer base of around 400 clients. You will be actively involved in Portfolio Reconstruction, IHT Planning and Specialist Pensions. A strong sales track record and desire to study for AFPC is required. Excellent benefits package available to include a final salary pension scheme.

Field Competence Supervisor Scotland Salary £30,000 + Car + Benefits

The largest independently owned IFA group in the UK with over 15 years industry experience are now seeking to recruit a field competence supervisor. They have a proven track record in helping advisers develop highly successful businesses within a strict regulatory framework. You will have an important role to play as part of a professional team to maintain and improve this proven track record in Scotland. Essential qualification are Full FPC, H15 and CeMap/MAQ. It would also be desirable to have AFPC and CeRGI. There are substantial benefits including Pension, Bonus Scheme, DIS, PHI, Rewards & Recognition

Sales Manager (IFA) Based Bath/ Bristol Basic £40,000 to £55,000 + commission + corporate benefits + car

Working for one of the largest IFAs in Europe, your role will be to professionally develop both your staff and your business in a HNW environment. You will be incredibly astute and articulate with a demonstrable track record of achievement in a sales management capacity. You will be looking for a role that will seriously challenge your abilities and have the foresight to be able to learn and develop yourself to the very highest level, looking after staff in one of the most profitable offices in this company. The role is suited to someone who is hungry proactive and polished whether they have one year or twenty years experience in the environment personality and ability is paramount.

We currently have many other vacancies on our books with prestigious clients ranging from Junior Administrators to Board Level. If you wish to discuss these or the advertised vacancies please do not hesitate to contact one of the team.

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